

10 PROMPTS

To Get You Talking



*Ice breaking questions to make
sure you and your partner are on
the same page before starting your
remodeling journey.*

Lets talk about home remodeling projects...

One thing we understand about home remodeling projects really well at Murphy's Design is how difficult it can be to get everyone in the house on the same page about what's most important in an upcoming remodel. On the following pages we've supplied you and your partner with a list of ice breaking questions so you can gauge where each other stands with your new space. .



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BY CYNTHIA MURPHY

“Have nothing in
your house that
you do not know
to be useful, or
believe to be
beautiful.”

- William Morris

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		Answer
Q1	Why is this _____ remodel important to you?	A. It's difficult to live in the space. B. It will add value to our home. C. Because it's important to you.
Q2	What do you think needs to be done to the space?	A. Full gut job & new layout. B. Just swap out the old for new. C. I can't put my finger on it.
Q3	What type of help do you think we need with this project?	A. Designer and Contractor. B. It will add value to our home. C. Because it's important to you.
Q4	How much of your time do you want to spend planning this?	A. None, this is your thing. B. I'd like to have a say here and there. C. I think we should tackle this together.
Q5	What about this project is most important to you?	_____ _____ _____
Q6	What aspects about this project are least important to you?	_____ _____ _____
Q7	What do you think we will gain by doing this project?	A. A big return on investment. B. More years enjoying our home. C. A better quality of life.

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Answer

- Q8** What's the one thing that will keep you up at night regarding this project?
- Q9** What's the advantage of us doing this project now?
- Q10** What's the advantage of us waiting to do this project?
- A. Money.
- B. Have I made good material selections?
- C. Am I getting ripped off?
- A. No time like the present!
- B. Home Value.
- C. The timing is right for us as a family.
- A. We can set aside more savings.
- B. Things are too uncertain right now.
- C. We'll have paid off another expense in that time.



(703)
328
5978

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Thank
You

Thank you very much for downloading our "10 Prompts To Get You Talking" guide. Hopefully it was able to give you some clarity while encouraging constructive discussions about your upcoming remodel project. However, if it left you with more questions than answers we welcome you to give us a call any time and we'd be happy to answer them for you.

All my best,

Cynthia Murphy

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